

# ANNUAL REPORT

USING THE BICYCLE  
AS A VEHICLE FOR  
SOCIAL CHANGE



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BNB BOARD AND STAFF AT A MID-YEAR RETREAT



## OUR WORK

Each year we collect roughly 6,000 used bicycles and tons of used parts from our supporters around Greater Boston and New England.

We ship most of these bikes overseas to economic development projects through our International Programs in Africa, Latin America, and the Caribbean.

Bikes that don't get shipped often land in our Youth Programs where teens learn bicycle safety and mechanics skills in the process of earning bikes to keep for themselves.

Our retail Bike Shop also reconditions and sells some of the donated bikes that we receive, employing many graduates of our programs.

The Shop's profit from the bicycle sales, parts sales, and repairs goes towards funding our youth and international work.



## PROGRESS

# YOUTH PROGRAMS

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*In 2016, we worked extensively on a campaign against displacement in Jamaica Plain and Roxbury, neighborhoods that many of our members call home. Youth in BOCA (Bicyclists Organizing for Community Action) identified this issue as a key threat to the health of their communities. We first began thinking more about the connection between bikes and housing when we compared the amount of bike infrastructure and Hubway stations in low-income to high-income areas. Since then we joined and have been working closely with the Keep It 100 for Egleston coalition and have attended 11 public meetings, and 10 actions. We will be continuing to work against displacement to ensure our youth members and their families have secure housing in the neighborhoods they have fought to improve.*



YOUTH IN BOCA ATTEND THE RENTERS DAY OF ACTION

We have also continued to work on a formalized youth Membership program, which launched this summer! At an inaugural event, 13 young people

became members. We now have a calendar full of events, rides, and retreats that allow members to remain active at Bikes Not Bombs,



GRADUATES FROM GIRLS IN ACTION WITH YOUTH EMPLOYEES

even after their involvement through Earn-A-Bike, Girls In Action or as a youth employee ends.

A purposeful shift of Youth Employee demographics has also been underway as Youth Directors have focused on increasing the number of young women working with us. This winter 40% of our youth employees are women, an important step towards creating the world we want to see. We see this change as developing the leadership potential throughout our programs as young students in Youth Programs will see both male and female leaders throughout Bikes Not Bombs.

We continued our push for gender equality at the Youth Bike Summit where we brought our largest group

ever, 15 young people including 4 young women. At the Summit, which was held in the Twin Cities, youth presented our Know Your Rights workshop for the 40+ attendees of the Summit. We're looking forward to the 2017 Youth Bike Summit in Arlington, Virginia in October and will soon be hard at work planning our presentations.

This year we also ran 5 sessions of youth Earn-A-Bike and 1 session of Girls In Action. We are continuously working to ensure the right mix of mechanics training, group bike rides, and related workshops are being fit into the sessions, but with the help of our talented youth employees and volunteers had 80 youth graduate from youth programs with a refurbished bike, lock, and helmet.



# BIKE SHOP

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*2016 has been a year of growth in programming at the Bike Shop: we expanded our Adult Earn-A-Bike program (AEAB), revamped our Advanced Mechanics course, and took an active role at Bike-In, the weekly open shop time led by BNB youth. At the same time, the Shop has continued to improve how it serves the bike community in Boston, who, in turn, help us generate revenue for BNB's other programs.*



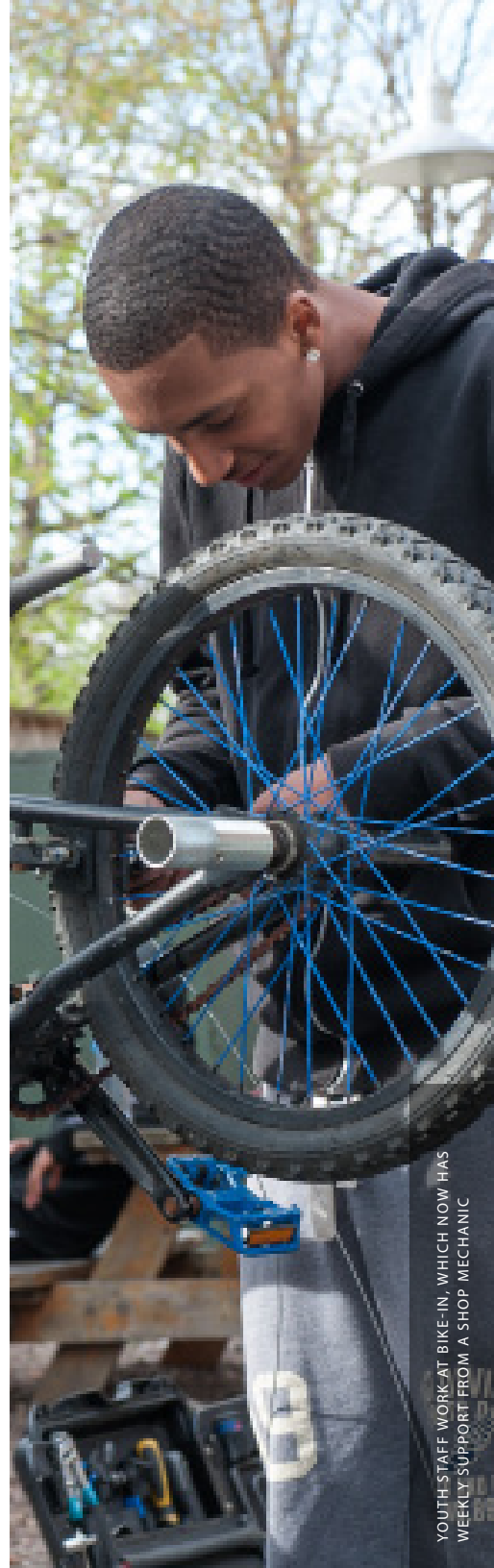
ADULT EARN-A-BIKE GRADUATES AT THEIR GRADUATION CEREMONY

AEAB was piloted in 2015 and quickly became a popular resource for those who rely on bikes for transportation in Boston, but do not have the financial means to buy one. In this program participants earn a bicycle through volunteering. This year we graduated 41 participants, each leaving with a reconditioned bike, lights, lock, a helmet, and knowledge about

bike maintenance and riding in the city. Some of these graduates have continued to maintain their bikes at our AEAB Alumni Night, which was held twice a month over the season and gives participants access to our tools and workstands. Others have enjoyed the discount on parts and labor that graduating from the program grants you.

We are particularly excited about our revamped Advanced Mechanics course where twelve BNB youth employees come to the Shop in smaller groups three days a week. These young people are working hard to get ready to teach Earn-A-Bike in the spring or to work with BOCA, doing community organizing in the JP/Roxbury area. The course gives them the chance to work closely with shop mechanics, mastering some of the skills that they were exposed to in Earn-A-Bike or Girls in Action. We cover everything from adjusting a hub to bleeding hydraulic disc brakes. In prior years, the course has been taught to larger groups of young people but we've found smaller class sizes and better teacher-to-student ratios allows everyone to get hands on experience and really focus on the lessons.

As the 2016 season wound down, we started planning for 2017. Reconditioned road bikes have always been the bread and butter of the BNB Shop, but this year we've had a particularly wide selection of bikes that were donated in good shape. This has allowed us to tune-up the bikes without replacing many of the parts, resulting in a more affordable bike for many customers. By the end of the year, we had already fixed-up over a hundred of these bikes – we're ready for you, 2017!



YOUTH STAFF WORK AT BIKE-IN, WHICH NOW HAS WEEKLY SUPPORT FROM A SHOP MECHANIC

# INTERNATIONAL PROGRAMS

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*One of the great strengths of BNB's international work is our commitment to deep, sustainable impacts. Sustainable impact means strategic investment, continuous, and long term support to locally proposed solutions, and empowering our partners to be today and tomorrow's leaders at the forefront of social change. In 2016 we shipped seven containers, totaling 3,796 bicycles, visited two partners in Kenya and Nevis, organized a successful speaking tour for one of our partners, hired a new International Programs Coordinator, and continued to build relationships and capacities with our partners.*



INTERNATIONAL PROGRAMS COORDINATOR MANIZHA AT A CONTAINER LOADING

In January, our International Programs Director, Charlotte Fagan, visited our partner Cycloville in Nairobi, Kenya. One of the many highlights of the trip was organizing a Women's Bike Forum, which

was the largest ever gathering of women cyclists in Kenya at the time with 25 women attending to discuss barriers to women biking and potential strategies moving forward. BNB then helped to





CARLOS (CENTER), FOUNDER OF BICI-TEC, SUPERVISES A BICI-BLENDER WORKSHOP WITH BNB YOUTH

enact the strategies brainstormed that day by supporting Cycloville to launch the Women's Bike Programme (WBP). The WBP trains adult women how to ride a bike, provides micro-grants for women's biking events and fosters leadership development amongst female cyclists to be leaders of the bike movement in Kenya.

Another highlight of 2016 was Bici-Tec founder Carlos Marroquin's speaking tour entitled "Advancing Pedal Power Technology." Carlos got the chance to share his inspirational journey of inventing pedal powered machines to address the needs of his community throughout 30+ events in 3 countries, speaking to more than 1,100 people and building 14 pedal-powered machines during his 6 week tour. This tour was first brainstormed by Carlos in 2015, and true to our values of helping partners enact their goals, we helped to organize the

successful tour to further Bici-Tec's goals and long-term sustainability.

In 2016 we also hired Manizha Baraki as our International Program's Coordinator! Manizha works to ensure an amplified and long term impact of our partners at the grassroots level. Manizha joins us with a Master's degree in Sustainable International Development from Brandeis University and had previously worked with UN Women in Afghanistan and UN Women headquarters in New York. She has already been playing a crucial role in the Women's Bike Programme and ongoing new partner outreach - we are thrilled to have her at Bikes Not Bombs!

Our partners' constant progress and growth as leaders of their communities and beyond keeps us motivated on a daily basis, and we look forward to further building our mutual ability to use bicycles as a vehicle for social change in the coming year.



# BIKE-A-THON

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*At our 29th Annual Bike-A-Thon on June 19th, we were thrilled to welcome 730 registered riders and raise over \$193,000 at the event. While we had to delay the event two weeks to the rain date, it was still a blast! With an extra two weeks, riders had more time to get extra amped for the event and fundraiser, which is a testament to the relentless strength and support of our community.*

We welcomed back many of our favorite teams and individuals including the Bicycling Bananas team organized by 7 year old Oz; top fundraiser (for 11 years!) Jon McCurdy; and title sponsor Team Glassman. A number of new riders and teams also joined us, like Team Femmechanics, a group of femme, trans and/or women riders; the BC High Charity team, and Ted Chaloner, a regular volunteer who broke into the top ranks of Bike-A-Thon fundraisers. This was also the first year we had a three-way tie for team with the most new riders; Team Glassman, Team Femmechanics, and the BC High Charity team all brought 9 new riders to the event!

One big change this year was catering from El Pelon Taqueria! We were thrilled



TOP: BIKE-A-THON RIDERS POSE BEFORE THE RIDE  
RIGHT: TITLE SPONSORS TEAM GLASSMAN



to work with the local restaurant to bring delicious rice, beans, veggies, and meat to the event to fuel our hungry riders. The food got rave reviews from riders, hard-working volunteers, and enthusiastic youth.

After our riders rode a collective 20,635 miles on June 19th we were honored to note that the event brought in about 14% of our overall funding for the year. This allows us to continue working towards our mission of using the bicycle as a vehicle for social change. We are excited to continue improving and expanding the route as we head into 2017, come ride with us on June 4th, 2017!

# RESOURCES

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*Bikes Not Bombs is an organization that is made possible by thousands of volunteers, donors, bike shop customers, program participants, and supporters who share our mission for social change and we are proud to have expanded this base of support in 2016. All our fundraising models build on the strengths of our existing supporters and use their commitment and networks to inspire other people to contribute to our programs. In short, we turn our biggest fans into our best fundraisers. Through expanding these strategies in 2016, we were able to raise \$620,000 in individual gifts. Our grants program also expanded in 2016, raising \$158,300 with 2 new foundations: NBT, and Common Stream.*




GUESTS ATTEND OUR 6TH ANNUAL BUILDING MOMENTUM BREAKFAST

Beyond our financial growth, our Bike Collections program also had a record year. We forged new relationships with bike shops and Bike Drive organizers allowing us to bring in hundreds more bikes than last year. Big shoutouts to Landry's Bicycles and Broadway Bicycle School for saving their parts

for us and Tim Myles and Family in Portsmouth, NH for holding a bike drive that brought in 90 bikes. Because of these efforts, our warehouse in Dorchester filled to capacity eight different points throughout the year, requiring our Bike Collections Manager to play bike tetris to fit them all in!





“I’LL TAKE  
THE LESSONS  
I LEARNED  
AT BNB  
WHEREVER  
I GO.”

JERRONE ELLIOT  
EARN-A-BIKE COORDINATOR



## STORIES

### YOUTH PROGRAMS

# SISI HOLLEY

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SISI ON THE MEGAPHONE

In 2016, 16 year old Sisi joined us as a youth employee and quickly became a main spokesperson for BOCA's work on affordable housing. Sisi had first hand experience with rising rents and had just been forced to move from Roxbury to Mattapan due to rising housing costs. Her supervisor Modesto says she jumped into the campaign not only because she has that experience, "but also because she cares deeply about what is happening to those around her. She knows that the City can do better."

Sisi's most memorable experience came during a direct action at the Boston Redevelopment Authority's rebranding event when she stood up with the community to call for more affordable housing in Jamaica Plain and Roxbury. But while this event will always stick in

her memory, her main takeaway from BNB is when to transition to other tactics. Sisi not only protested at City Hall but also sat down with Mayor Walsh in a formal meeting only a few months later. She says "knowing when to make that switch" between calling



for a seat at the table and sitting at the table is an important lesson.

Sisi is now in another transition as she pursues her goal of being a professional chef. She's already earned her GED

and secured an internship with a local chef where she'll receive mentorship and ensure that she's pursuing the right career for her. But, Sisi promises, "I'll be back!"

## BIKE SHOP

# MIGUEL GUERRERO

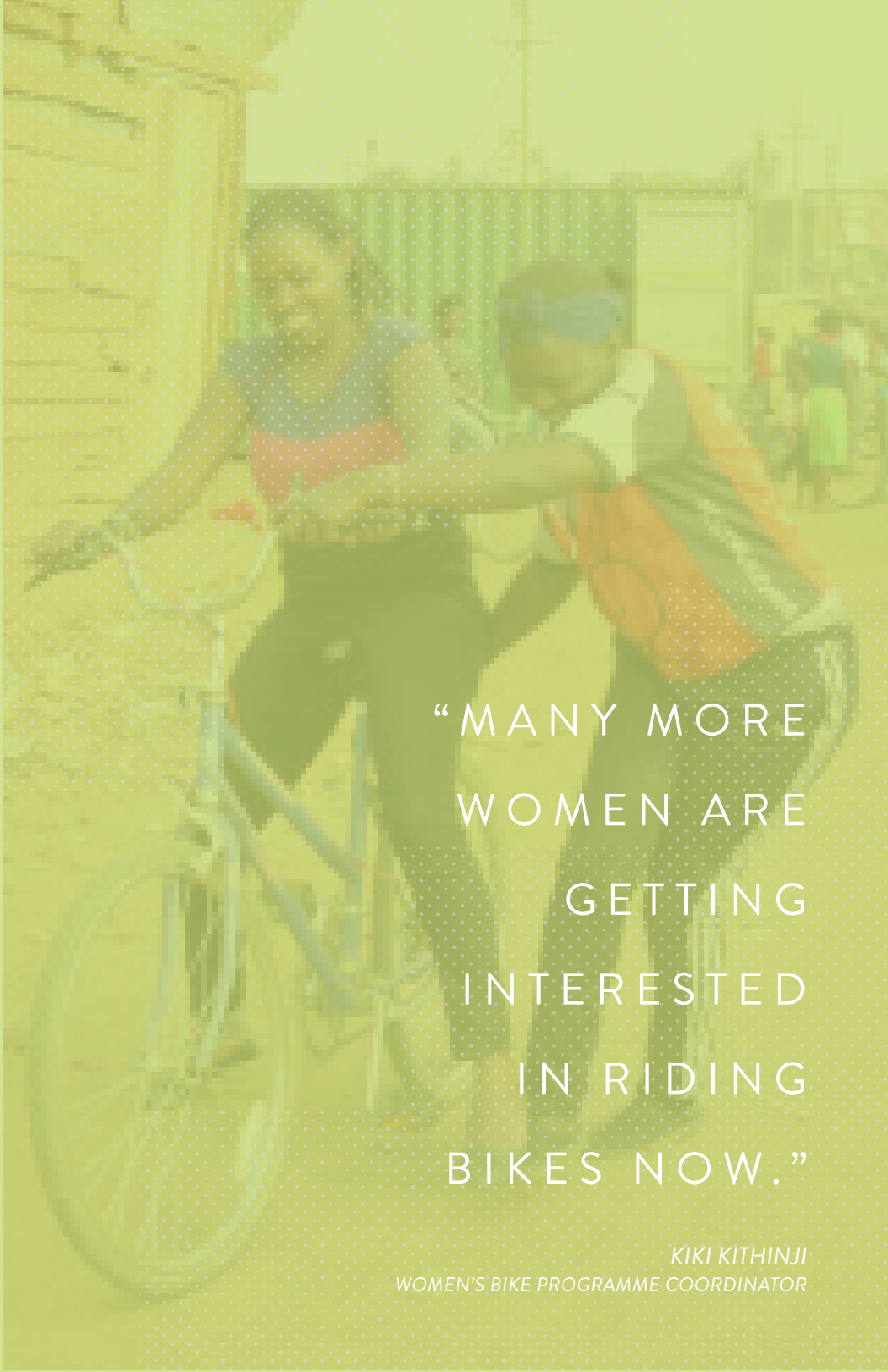
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YOUTH EMPLOYEES STEVEN, EDDIE, AND MIGUEL AT THE BIKE-A-THON

Miguel Guerrero is one of our more dedicated youth employees and a consistent volunteer at BNB. At 14 years old, he has already taken Earn-A-Bike and went on to work as a youth instructor, in addition to participating in BOCA, Bike-In, and our Unity Rides. Last winter, he joined our Advanced Mechanics program at the Bike Shop to build on what he's learned as a Youth Instructor. He was determined to

master truing a disc brake rotor and luckily this was accomplished in the second class. In addition to what he's learning, Miguel also appreciates taking a break from being at the Hub and getting to work with the mechanics at the Bike Shop. The best part of the class for him so far was bleeding hydraulic brakes and he didn't even seem to mind when someone spilled mineral oil on his shirt!

A photograph of a woman in a blue and red striped shirt riding a bicycle. She is smiling. Another person in a white and orange striped shirt is standing next to her, possibly assisting. The background is a dusty outdoor area with some buildings and other people in the distance. The entire image has a yellow-green tint and a white dot pattern.

“MANY MORE  
WOMEN ARE  
GETTING  
INTERESTED  
IN RIDING  
BIKES NOW.”

KIKI KITHINJI  
WOMEN'S BIKE PROGRAMME COORDINATOR



TA (FRONT CENTER) AT A COSTA RICAN CONFERENCE ON PEDAL POWER

## INTERNATIONAL PROGRAMS

# TA CORRALES

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In early 2016, Bikes Not Bombs supported recent MIT graduate Ta Corrales with a scholarship to attend the Bici-Tec School of Appropriate Bici-Technology in San Andres Itzapa, Guatemala. Upon returning to her home community of San Jose, Costa Rica, Ta helped launch a new appropriate technology innovation center, and organized the first ever National Conference on Pedal Power. Speaking of her experience, Ta said "I was able to co-design with

a remarkable self-taught engineer, live a community immersion, and build and deploy machines for real users. This experience also significantly impacted my approach to community development. In my future work, I want to incorporate Bici-Tec's approach to locally driven development, along with the ways in which [Bici-Tec Founder] Carlos uses his deep insight and understanding of the communities he works in to come up with contextualized brilliant solutions."

## BIKE-A-THON

# FRANK ASHENUGA

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Rider Frank Ashenuga takes his Bike-A-Thon ride very seriously. Each year, after registering in early March, Frank begins his fitness training program and talks to everyone he meets - at the grocery store or at Boston Bike Party- about his involvement with BNB and his upcoming ride. He knocks on doors, follows up with neighbors, and diligently gets his miles in to prepare for June. And Frank gets results! This year he raised \$879 from 45 individual donors!



FRANK BEFORE THE START OF HIS SECOND BIKE-A-THON!

In 2017 Frank says he wants to explore business donations and perhaps host an event for his supporters. He is excited to keep spreading the word and supporting Bikes Not Bombs because of his connection to Youth Programs,

where he first volunteered in 2014. Frank enjoys seeing the camaraderie between participants as they learn how to be self-sufficient on a bike and is always excited to see graduates he worked with in Earn-A-Bike riding down the Southwest Corridor.

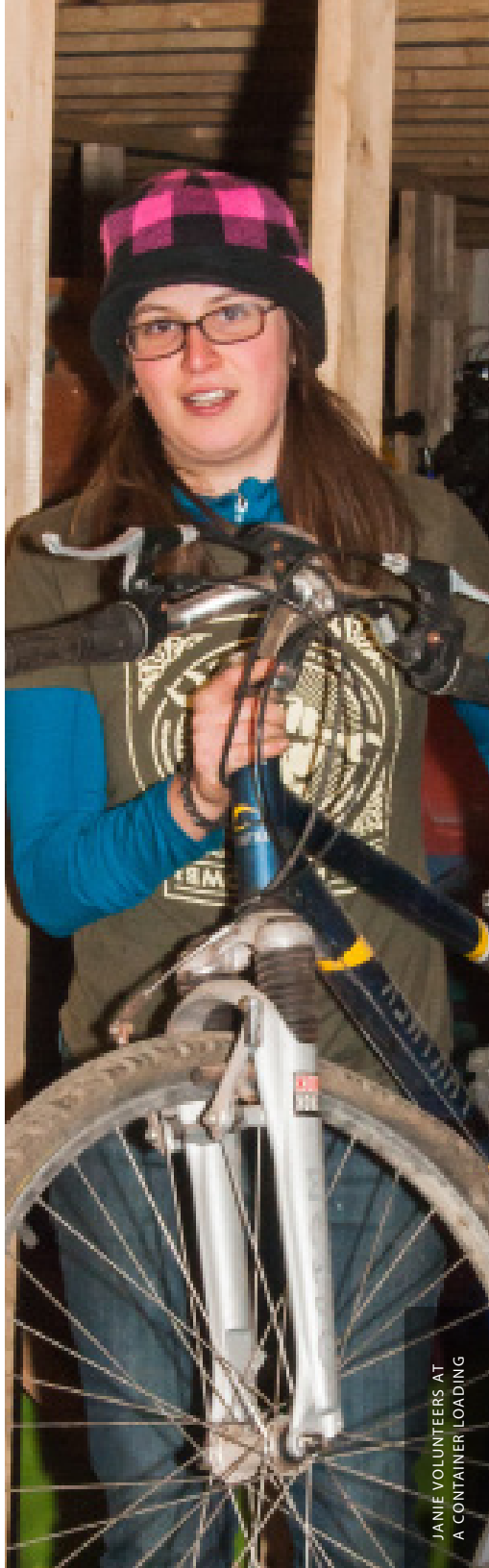
## RESOURCES

# VOLUNTEER NIGHT REGULARS

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If you've ever been to Volunteer Night on a Thursday, then one of the things that you cannot miss is the camaraderie among the volunteers - and that really solidified in 2016. We have over 10 volunteers that come every Thursday, without fail, and their commitment is necessary to processing all our donated bikes!

These volunteers hold highly specialized roles such as parts sorting or teaching bike flattening. As Janie Harari, one of the regulars says, "I look forward to Thursday night starting on Friday morning!" One of the most amazing things about Thursday Nights is that the whole group - whether new or returning volunteers - goes out together to Galway House after Volunteer Night ends and continue hanging out. We love them and are so grateful for their commitment!



JANIE VOLUNTEERS AT  
A CONTAINER LOADING



## BY THE NUMBERS



### YOUTH PROGRAMS



### BIKE SHOP

**16**

#### UNITY RIDES

highlighting  
gentrification,  
gardens, art and  
green spaces in  
Boston, led  
by BOCA

**80**

#### YOUTH

graduated from  
Earn-A-Bike  
and Girls In Action

**40**

#### YOUTH

employees hired

**41**

#### PARTICIPANTS

graduated from our  
Adult-Earn-A-Bike  
program

**2,277**

#### BIKES

repaired for  
customers

**1,166**

#### MEMBER

discounts used





## INTERNATIONAL PROGRAMS

**1,110+**

### ATTENDED

the 'Advancing Padel  
Power Technology  
Tour' which spanned  
3 countries and  
30+ events

**110**

### WOMEN

graduated from  
Learn-to-Ride  
in Kenya

**3,796**

### BIKES

shipped!



## BIKE-A-THON

**730**

### BIKERS

registered for 2016's  
Bike-A-Thon!

**193,729**

### DOLLARS

raised

**20,635**

### MILES

ridden



## RESOURCES

**33**

### BIKE DRIVES

hosted by volunteers  
in the Greater  
Boston area

**6,250**

### BIKES

collected

**6,065**

### INDIVIDUAL

donors



VOLUNTEERS  
AND STAFF AT  
A CONTAINER  
LOADING FOR  
BICI-TEC



## FINANCIALS



**\$1,472,527  
REVENUE**

- BIKE SHOP**  
45% | \$661,336
- DONATIONS FROM INDIVIDUALS**  
40% | \$583,917
- GRANTS & CORPORATE DONATIONS**  
13% | \$194,511
- PROGRAM REVENUE**  
2% | \$31,650
- MISC INCOME**  
<1% | \$1,113



**\$1,470,694  
EXPENSES**

- BIKE SHOP**  
44% | \$645,212
- YOUTH PROGRAMS**  
17% | \$245,567
- INTERNATIONAL PROGRAMS**  
10% | \$150,460
- EDUCATION & OUTREACH**  
11% | \$155,821
- BIKE COLLECTIONS**  
5% | \$78,505
- FUNDRAISING**  
4% | \$53,084
- ADMINISTRATION & OPERATIONS**  
10% | \$142,045

**DIRECT PROGRAM  
EXPENSES**  
87% | \$1,275,565

**FUNDRAISING &  
ADMIN EXPENSES**  
13% | \$195,129



## ACKNOWLEDGEMENTS

# WE'RE ETERNALLY GRATEFUL

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## INDIVIDUALS

Adrienne Shapiro

& Kit Transue

Alan Shapiro

Alex Caraballo

Alice Stowell

Allen & Lisa Downey

Allie Hunter McDade

Allistair Mallillin

Amit Mukherjee

Amy Wilson

Andrew Cebulski

Andrew Coate

Andrew Richardson

Andy Young

Anita Johnson

Annie Hamilton

Aparna & Philip Rolfe

Ariel Maddocks

Arthur Holcombe

& Susan Holcombe

Boe Shulman

Brian Sway

Butler Lampson

Caitlin Corneliess

Cathy Waters

Chris Leong

Chris Yoder

Colleen DuBois

Cynthia Keesan

Dan Reid

Dave Boudreau

David Goshgarian

David Klafter

& Suzette Abbott

David Kleinschmidt &

Katherine Olney

David Lourd

David Murray

David Nierenberg

David Plonka

David Read

David Weinstein

Elijah Evans

Elizabeth Lyman

Elizabeth Vitale

& Stewart Wolff

Eric Uhrhane

Everett Briggs

Exavier Torres

Frank Dunau &

Amy Davis

G Daniel Prigmore

Gary Eichhorn

Gary Shapiro

George Lee

Gregory Bialecki

Gregory Ryan

Harriet Fell

Heath Maddox

Henry Dormitzer

Ian Crowley

Ira Ockene

Itai Lourie

J. Pappenheimer

& Martha Brouwer

James Houghton

James M. Sharpe

& Deborah Stein Sharpe

Jamie Weller

Jane Craycroft

& Steve Wimberg

Janie Harari

Jean Ann Nierenberg

Jesse Horan

Jim Campen

& Phyllis Ewen

Jim Crawford

Joe Lieber

Johannes Schouten

John Brinkerhoff

John Childs

John Graham

& Katharine Munro

John Hanson

John McGuire	Michelle Guerin	Stan Chen
John O'Neil III	Nancy Braus	& Kimberly Pitman
Jon McCurdy	& Richard Geidel	Stephan Revilak
Katherine Gross	Neil Leifer	& Julie Rioux
& Peter Thorne	Norman J Fisher	Stephen Goldstein
Kathryn Schrag	& Doris Fisher	Stephen Puopolo
Ken Leinbach	Oren Gersten	Steve Green
Kenneth Kruckemeyer	Paulie Peña IV	Stewart Lanier
Kimberly Ramsey, Dave,	Peter Munkenbeck	Susan Avery
Lucas & Paloma Caron	& Renata Von Tscharnner	Susan Holcolme
Laura & Dennis Marston	Raisler Cohn Family	Susan Loucks
Laurel & Craig Deery	Randall Battat	Ted Chaloner
Lee Archung	Raymond Dearden Jr.	Thomas Miller
Lissa Winstanley	Richard & Susan Beckett	Thomas Stilwell Lamont II
Lynn Babington &	Richard Higger	& Barbara Silber Lamont
Randy Carpenter	Rob Townsend	Tim Cooke
Maria Panico Balestrieri	Robert Kleinberg	Tim Neunzig
& Matthew Balestrieri	Robert Rosofsky	Timothy McCormack
Mark Sadecki	Robert Zevin	Timothy Riley
Mark Stewart	Roberto Melendez	Todd Rowell
Martha Shults	Robson Goulart	Tom Bubier
Martinas Andrius	Rosy Rosenwinkle	Tom Burns
Mary Liz Kehler	Russell Cox	Tom Innis
Matt Stott	Rustin McIntosh	Victoria Lowell
Matthew & Betsey St. Onge	Sarah Claudette	Virginia de Lima
Matthew Huber	& Chad Brazier	Werner Lohe
Meghan Kardok	Scott Minkin	Whitman Family
Michael & Kate Duffield	Scott Nielsen	Will & Susan Twombly
Michael Gero	& Nelia Sargent	William Furr
Michael Wessels	Scott Rosenthal	Xenia Pantos
& Patricia Maher	Solomon Roth	

## WHEELS IN MOTION

Amelie Ratliff	Ben Brady	David Hastings
Amy Battisti-Ashe	Bob Dizon & Kris Richardson	Eric Krauter
& Michael Muehe	Bob Thomas & Polly Hoppin	Gwyn Jones
Andrea Fleck Clardy	David Fischer	& Ariel Phillips
Austin Wertheimer	& Carol O'Connor-Fischer	John Dacey

John Phillips  
Judith McMichael  
Ken & Anna Juster  
Kevin Cradock  
Kevin Mohan

Pamela Haran  
& David Godkin  
Robert Kamen  
& Geertruida Veldman  
Robert Vandermark

Scott & Mary Carson  
Steve Bercu  
Sue Edwards

## GROUPS

Adult Earn-A-Bike Instructors  
Bike Drive Organizers

Container Loading Volunteers  
Thursday Night Volunteers

Youth Member-Leaders

## ORGANIZATIONS

Amadaus North America, Inc  
Bici-Tec  
Bikes for the World  
Boston College High School  
Bowdoin Bikes  
Cambridge Brewing Company  
CESTA  
City Feed & Supply  
City Life/Vida Urbana  
Climate Ride INC  
Community Builders Cooperative  
CRESA Partners Boston, Inc.  
Cycloville

Egleston YMCA  
El Pelon  
Flat Top Johnny's  
Giant Bicycles  
John Trinity Property Management  
Karbank Real Estate Company  
Keep it 100 for Egleston  
KIND Bars  
Kryptonite  
Law offices of Jeffrey Glassman  
MIT D-Lab  
Narragansett Bay Wheelmen  
Patagonia

Peace & Reconciliation Charities  
Powisset Farm  
Re-Cycle  
Ripples Group  
Robert Reiser & Co., INC  
Samuel Adams  
Spontaneous Celebrations  
Ula Cafe  
Unnamed Coalition  
Village Bicycle Project  
Youth Justice & Power Union

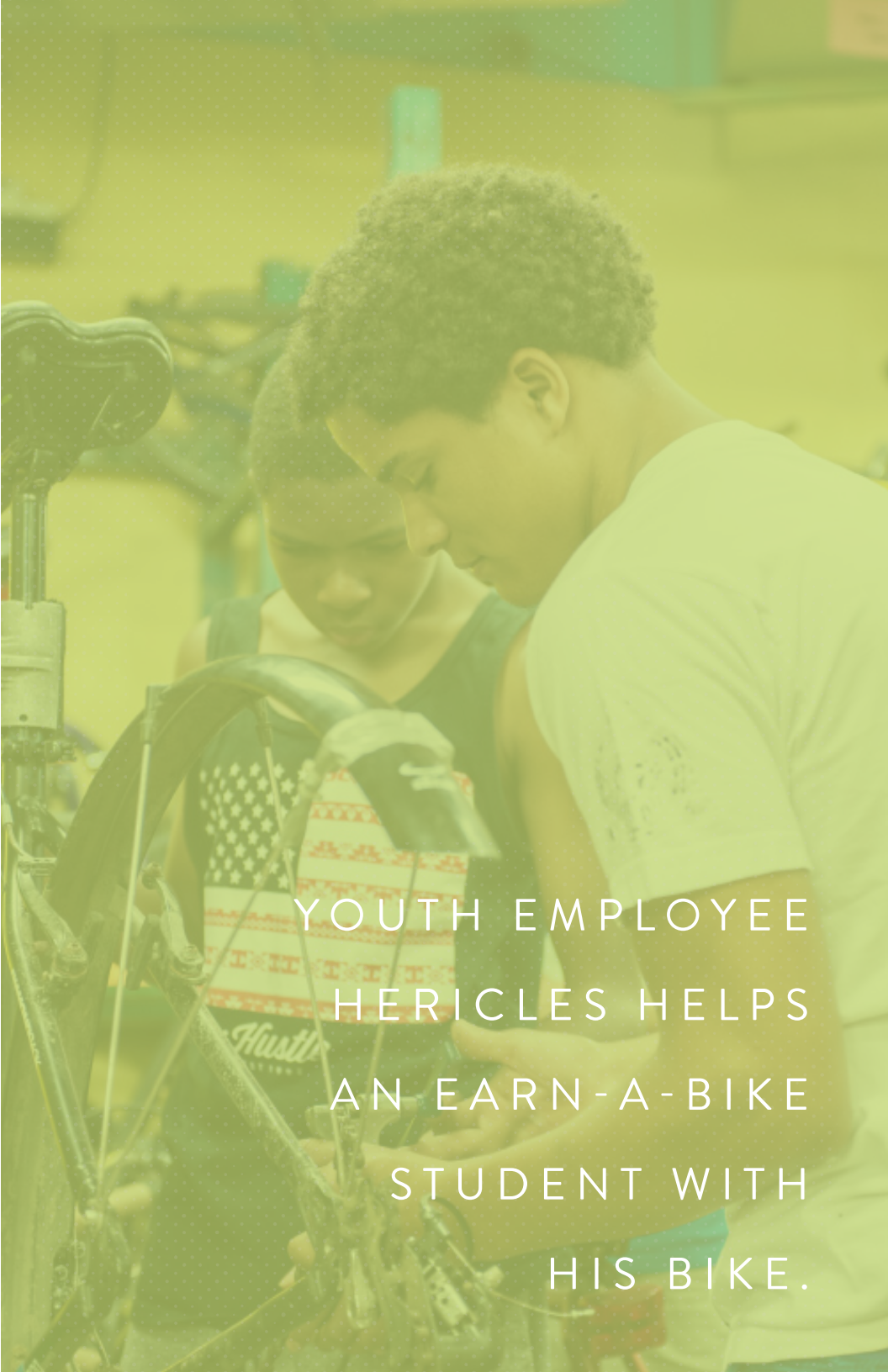
## FOUNDATIONS

Anna B. Stearns Foundation  
Barets O'Benjamin Foundation  
Charlotte Foundation  
Clippership Foundation  
Common Stream  
Donald & Susan  
Babson Foundation  
Eugene M Lang Foundation  
Helen & William  
Mazer Foundation

Henry Niles Foundation  
Hyams Foundation  
International Foundation  
Josephine & Louise  
Crane Foundation, Inc  
Martha & Donald  
Farley Family Fund  
Mary Curtis Trust  
MLK Summer Scholars  
New World Foundation

NTB II Foundation  
Robbins De Beaumont  
Foundation  
Rubblestone Foundation  
Samuel Rubin Foundation  
Sarah W Rollins  
Charitable Trust  
The Nararo Foundation





YOUTH EMPLOYEE  
HERICLES HELPS  
AN EARN-A-BIKE  
STUDENT WITH  
HIS BIKE.



**BIKES NOT BOMBS**  
ANNUAL REPORT 2016  
284 AMORY STREET  
JAMAICA PLAIN, MA 02130

RETURN SERVICE REQUESTED